

April 15-16, 2025 | Hotel X, Toronto, Canada

Your guide to the event: Scan the QR code for speaker bios, topic previews, and the complete agenda

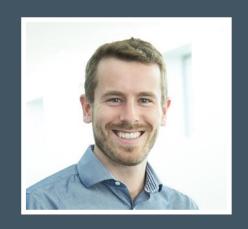












Power packed technical tutorial – Energy storage

Mark Mitchell Global Lead, Distribution & Smart Grid, Hatch



Racheal Seymour Electrical Engineer, Hatch



Agenda

Energy Storage Technologies	45 mins
2 BESS Suppliers	20 mins
3 Break	
4 BESS Use Cases & Project Considerations	45 mins
BESS Operations & Maintenance	20 mins
6 Discussion	



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Safety Share

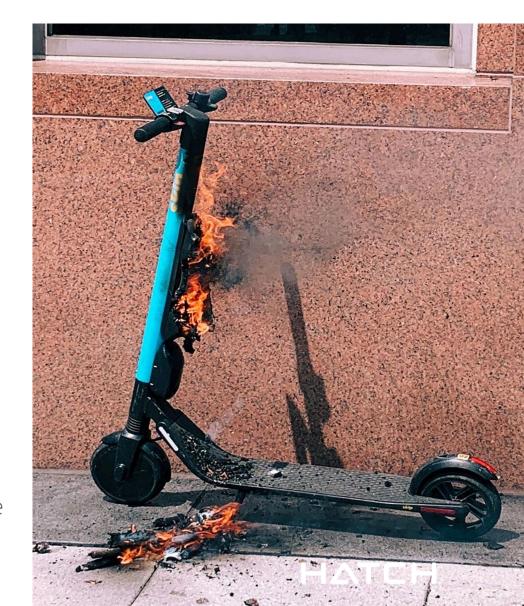


Electric Scooter & E-Bike Safety

- These batteries are highly mobile and do not include advanced management systems like what we will be discussing today. Prone to damage and exposed to elements
- Safety Tips (per NFPA):
 - Only use batteries and devices that are listed by a recognized testing lab and labelled accordingly (UL/ULC 2272, CSA).
 - Do not overcharge
 - Only use charger that came with battery
 - Keep at room temperature when possible, do not charge below 0C or above 40C
 - Store away from exit doors and anything that can catch fire



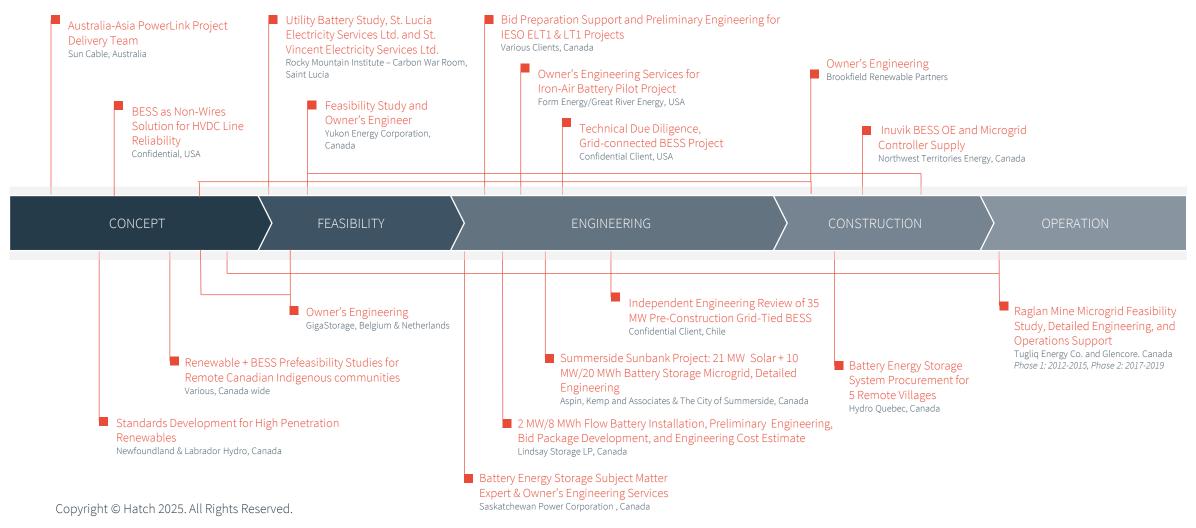




Electric Scooter & E-Bike Safety



Experience Across All Phases of BESS Projects





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Energy Storage Technologies & Market



Basics & Terminology

ESS: Energy Storage System (ALL energy storage technologies)

BESS: Battery Energy Storage System (Usually refers to lithium ion only)

Batteries have both a MW (power) and MWh (energy) rating. Energy rating is dominant and they are coupled through the C-Rate relationship.

$$C-Rate = \frac{Discharge (or Charge)Rating (MW)}{Energy Capacity Rating (MWh)}$$

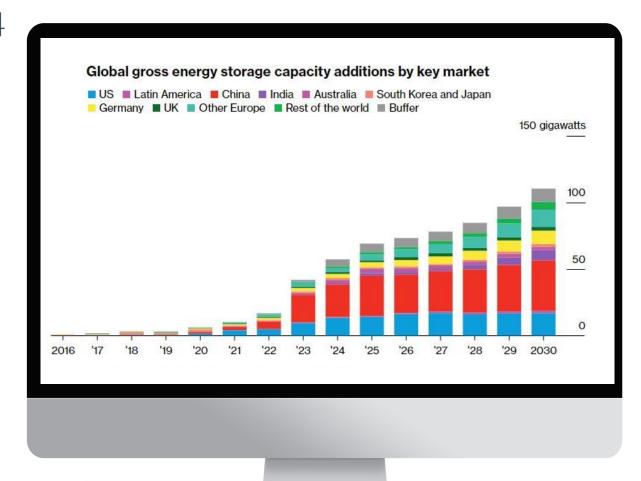
$$\frac{100 \, MW}{200 \, MWh} = 0.5 \, \text{C OR C/2} \qquad \text{"2 Hour Battery"}$$

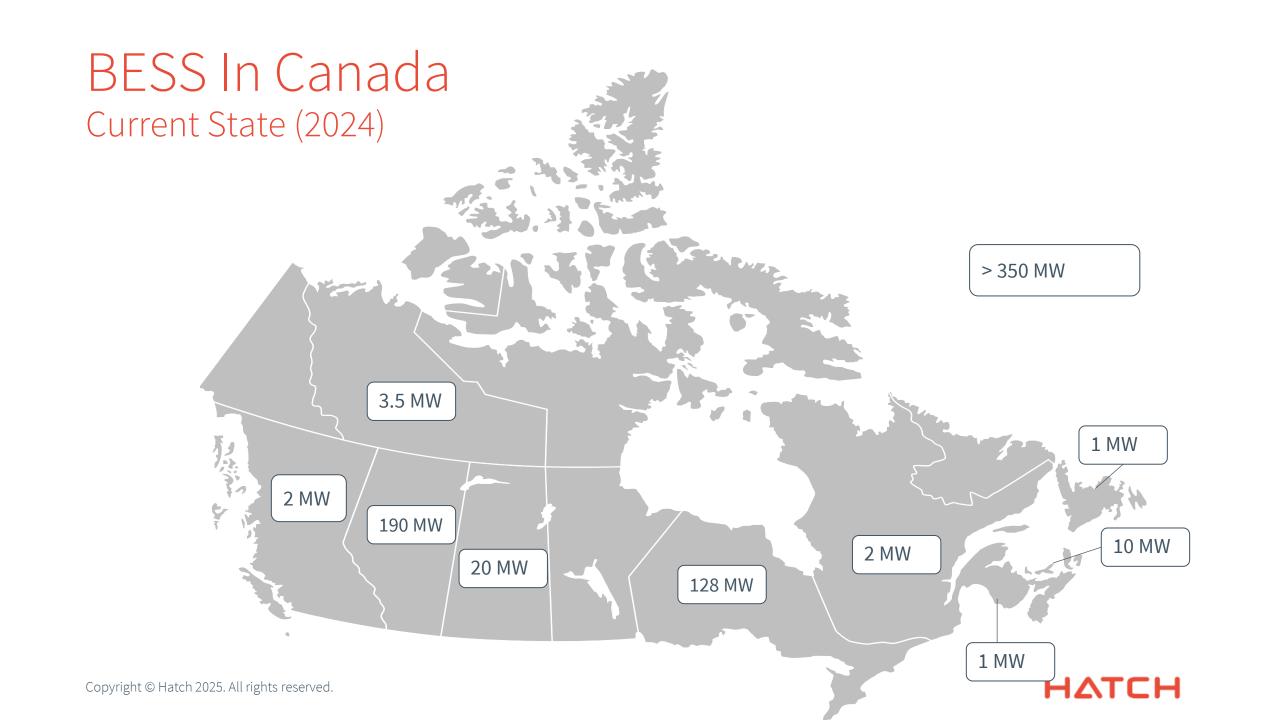


Global ESS Growth

- 175 GWh of energy storage in 2024 (53% growth)
- 1,900 GWh expected by 2030
- Key markets:







Drivers for Growth

- Increasing global electricity demand and widespread electrification
- Increased renewable integration and focus on decarbonization
- Value stacking is becoming increasingly possible
- Declining Costs driving competitiveness
- Li-ion Battery technology readiness is established



Types of Energy Storage Technologies

Gravitational Storage

Pumped Hydro

Tower building crane

Advanced rail car

Thermodynamic Storage

Compressed air

Liquid air

Compressed CO₂

Electrochemical Storage

Lithium-ion batteries

Flow batteries (redox)

Metal-air batteries

Thermal Storage

Solid state

Phase change material

Molten salt

Chemical

Hydrogen

Ammonia



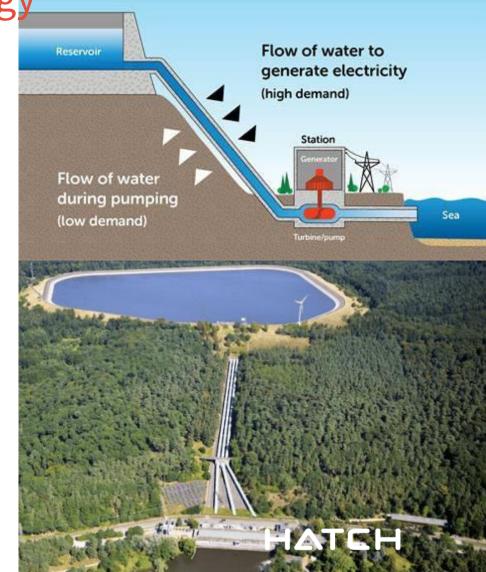
Pumped Hydro

The "original" energy storage technology

Key Characteristics

Efficiency	Moderate
Storage Duration	Months+
Electrical Response	Slow responding
Construction	Intensive
Technology	Fully commercialized

Highly geographically dependent, extensive permitting & environmental



Lithium-Ion Batteries Fastest growing ESS technology

Key Characteristics

Efficiency	High
Storage Rating	Hours (~8 hours)

Electrical Response Rapid responding

Construction Modular, simple

Technology Readiness Fully commercialized

Degradation considerations, temperature management focus, fire risk



Flow Batteries Liquid-based long duration storage

Key Characteristics

Efficiency	Moderate
Storage Rating	6-24 Hours
Electrical Response	Moderate speed
Construction	Modular or "plant"
Technology Readiness	Commercialized suppliers

Environmental considerations, limited bankable suppliers



Compressed Gas Gas-based long duration storage

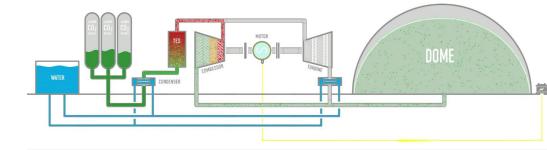
Key Characteristics

Efficiency	Low
Storage Rating	6-24 Hours
Electrical Response	Slow
Construction	Centralized plant
Technology Readiness	Leverages proven equipment

Complex maintenance, can be coupled with thermal storage







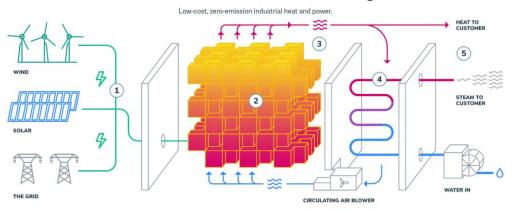
Thermal Storage Ideal for heat-only storage

- Molten Salt
 - Technology leverages molten salts to store heat from excess electricity
- Solid State
 - Stores heat in solid state materials (ceramics, bricks, salt, sand, etc.)
 - Advantages are simpler materials handling; heat transfer may be poorer
- Phase Change Material
 - Emerging technology
 - Leverages energy released during phase change
- Applications:
 - Industrial processes
 - District heating

Molten Salt Tanks



The Rondo Heat Battery

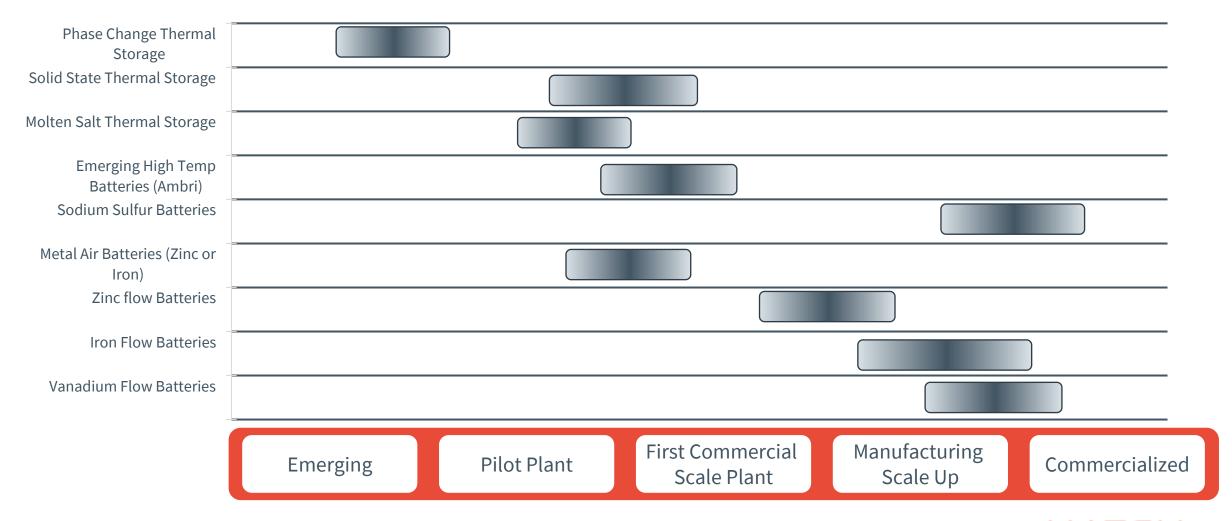


Alternative Metal Batteries Focus on low-cost metals, emerging "LDES"

- Sodium-Sulfur, Iron-air, Zinc-air
 - Focused on oxidization and reduction of key metal
 - Complex mechanical systems: Pumps, scrubbers, hydrogen management, high temperature heaters, etc.
- Aiming to be Long Duration Energy Storage key players
- Developing technologies, many in pilot phase



Non-Lithium Technology Development





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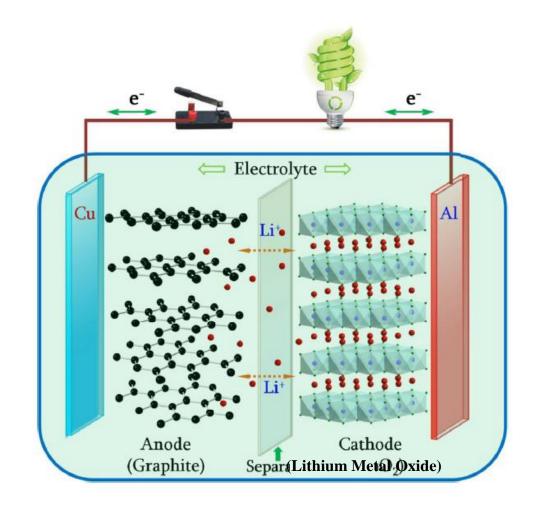
Lithium-Ion Batteries 101



The Storage Mechanism

Unique Features of Li-Ion Batteries

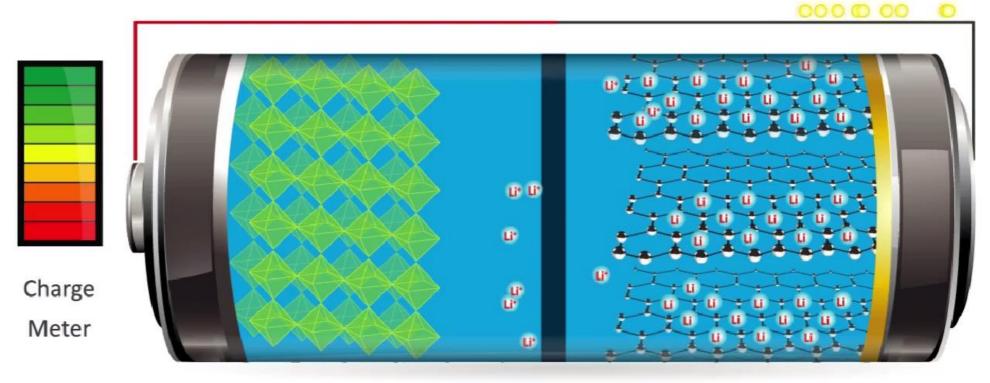
- Lithium is the active material for both electrodes
- Insertion reaction where lithium is inserted into the layered electrodes
- During charging lithium is inserted into the graphite electrode
- During discharging lithium is inserted into the metal oxide electrode





Discharge



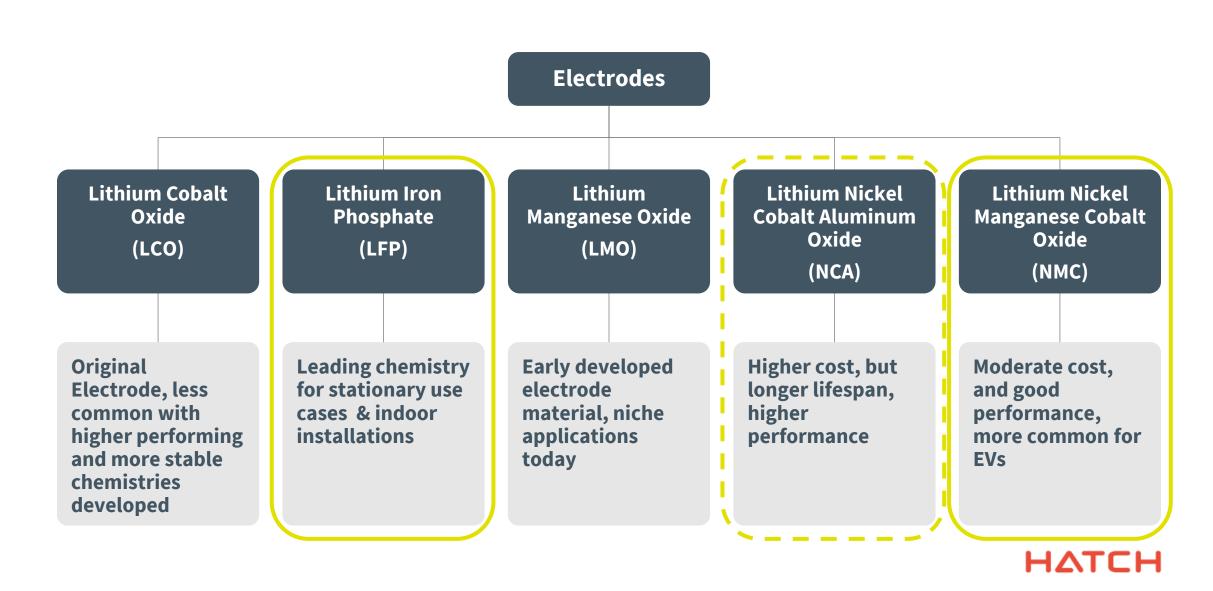








Common Li-Ion Chemistries

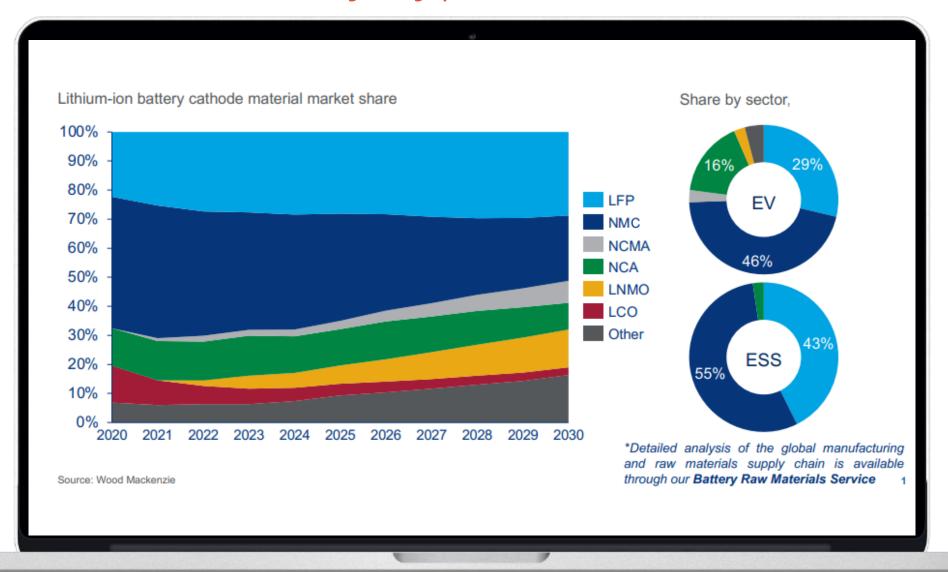


Cathode Chemistry Comparisons

Consideration	NMC	NCA	LFP
Application	Tailored for high power or high energy systems. Tend to be more suited for energy applications.	Good energy and power capabilities. Tend to be more suited for power applications.	Good Power Capability
Materials	Nickel, manganese and cobalt	Nickel, aluminum and cobalt	Cobalt & Nickel Free
Footprint	Highest Energy Density	Moderate Energy Density	Lowest Energy Density
Safety	Modest thermal runaway temperature	Modest thermal runaway temperature	Higher thermal runaway temperature (Safest)
Lifespan	Lower cycle life	Moderate Cycle life Long Calendar Life	Longest cycle life
Suppliers	More common in EVs. Historically had led stationary storage	Least Suppliers	Most Suppliers and leading stationary storage technology

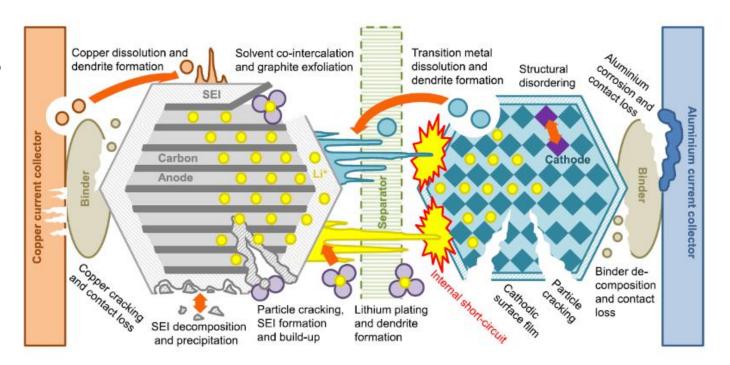


Lithium-ion Battery Types - Market Share



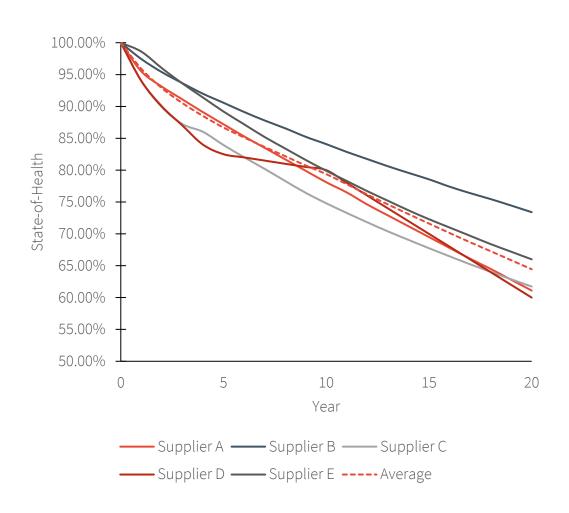
Li-Ion Battery Degradation

- Degradation is a function of chemical changes in the battery cells that reduce capacity and add resistance
- Over life of the battery, degradation reduces the energy that can be stored
 - Power is not affected
- Degradation is driven by many external factors
 - Calendar Aging
 - Cycling
 - Overbuild
 - Operating at high/low temperature
 - Overcharging/Overdischarging
 - High charging rate





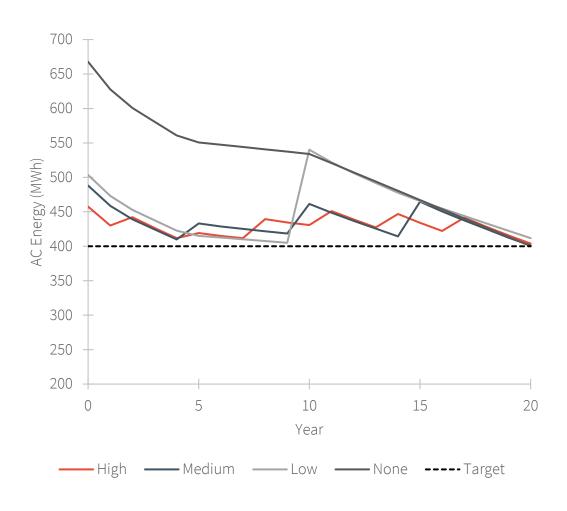
BESS Degradation Management



- Degradation varies from product to product
 - Between suppliers
 - Based on usage plan
 - Supplier's data set
- Forecasted degradation is not always warranty degradation curve
- Degradation should be monitored annually (or semi-annually) to ensure it aligns with guarantees /forecast
 - Done through a controlled capacity check test



Augmentation Strategies



- Just-in-time augmentation
 - Tailor approach based on observed degradation
 - More complex due to continued construction
- Augmentation every 5 or 10 years
 - Balances initial CAPEX with sustaining CAPEX
 - Tailored to observed degradation
 - Requires some construction during operation
- No augmentation 100% overbuild
 - Reduces risk and complexity of construction
 - Reduces uncertainty for future CAPEX
 - Overbuild may be conservative if degradation is less than predicted
 - May be insufficient if degradation is high
 - High CAPEX





BESS Components



Core Battery System Assembly

Individual Cell





Module





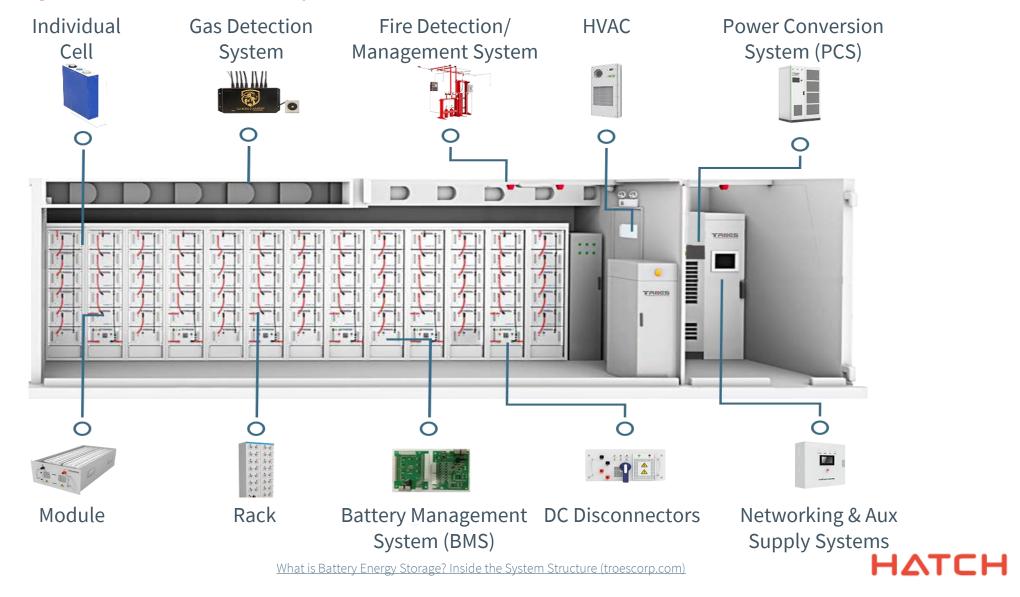
Cabinet/Container Set Up







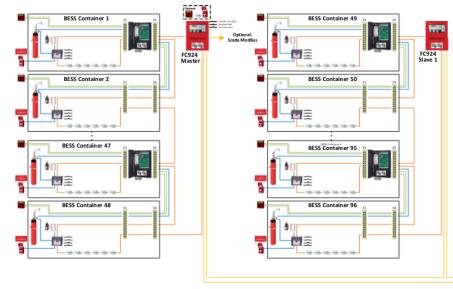
Key System Components



Fire & Gas Detection/Management

- Safety critical subsystem that is parallel to BMS
- Fire safety is managed at the cell, module and enclosure level
- Often include:
 - Heat detection
 - Smoke detection
 - Hydrogen detection





APS McMicken Fire

- 2019 Fire at Arizona Public Services McMicken BESS
- Walk-in containerized design, with inert gas/clean agent fire suppressant
- Key Lesson Learned:
 - Reduce Risk of Cell-to-Cell and Module-to-Module cascading
 - Ventilation Systems:
 - Original Design turned Ventilation Systems OFF in thermal runaway
 - Created build up of flammable gas
 - Fire Suppression Strategies
 - Need continued cooling to stop thermal runaway
 - Emergency Response Planning



Power Conversion System

- Main grid interface for BESS systems
- Often modularized (100 kVA to 1.5 MVA)
- Increasingly complex grid-interactive capabilities
- Solar inverter ≠ BESS inverter
- Max size ~5 MVA
- Integration considerations:
 - Reaction speed
 - Filtering, Overshoot
 - Harmonics
 - Microgrid control functions vs. primary inverter controls







Power Electronics



What BESS Facilities Look Like



Operational 18 MWh facility, 0.3-0.5 hectares 1 football field



Operational 100 MWh facility, 1-1.5 hectares 2-3 football fields



500 MWh facility, 2-3 hectares 4-5 football fields





BESS Suppliers



BESS Suppliers vs Integrator

Supplier	Integrator	
Full wrap manufacturer	Procures all items	
Likely to partner with an PCS/MVT supplier	Integrates together	
Standardize design	More customizable	
Inhouse controller	Likely to outside controller	
Less prominent in Canada	More prominent in Canada	
Ex. Tesla, BYD, CATL,	Ex. Trugrid, Flexgen, etc	LIATCL

BESS Suppliers vs Integrator

Key differentiators	Supplier	Integrator
Customizable		
Engineering Time		
Schedule		
Certifications		
Easy Integration		
Reduced Risk on Owner		
EPC Scope		



BESS Suppliers – Large Scale

- Powin
- LG Energy
- Gotion
- EVLO
- Fluence
- Alfen
- Cornex
- Tesla

- CATL
- BYD
- Wartsila
- Hithium
- Huawei/Fusion Solar
- Siemens
- Sungrow
- Mitsubishi



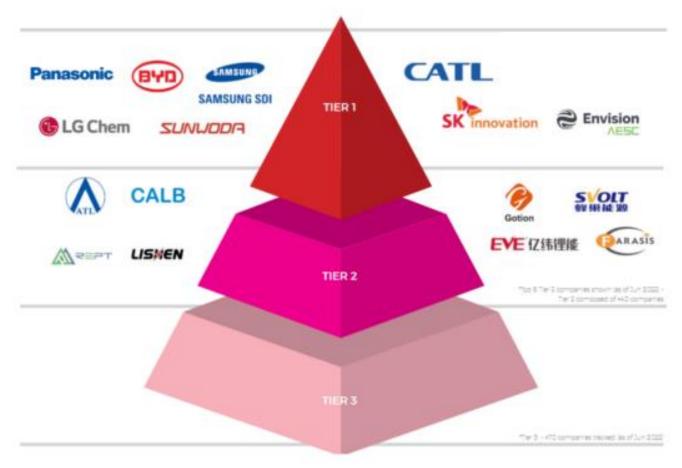
Key Drivers

Most vendors are working towards the same thing:

- Energy Density
- Grid Compliance Standards
- Fire Protection
- EMS offering



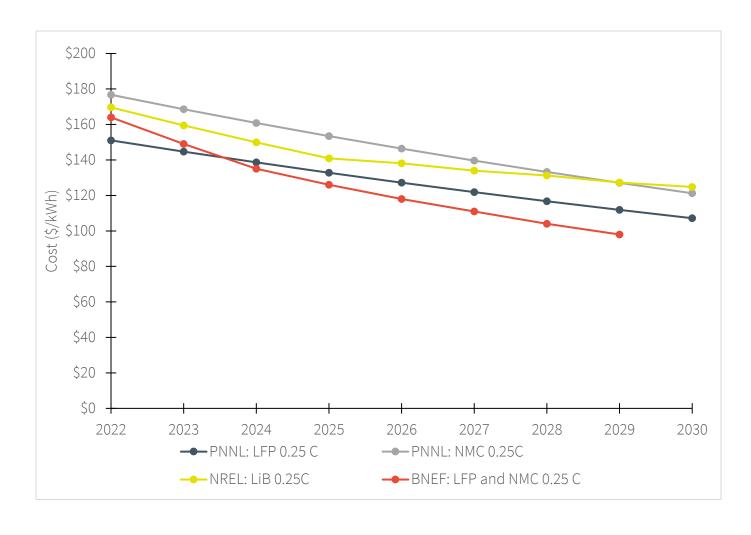
Cell Providers



<u>First homegrown European Battery company to qualify as Tier One supplier - European Battery Alliance (eba250.com)</u>



Li-Ion BESS Cost Benchmarks



Bloomberg New Energy Finance (BNEF) (DC system, LFP & NMC)

- 2023: \$149 USD/kWh
- 2026: \$118 USD/kWh
- 2029: \$98 USD/kWh

Pacific Northwest National Laboratory (PNNL)

(DC system, LFP)

- 2023: \$145 USD/kWh
- 2026: \$127 USD/kWh
- 2029: \$112 USD/kWh

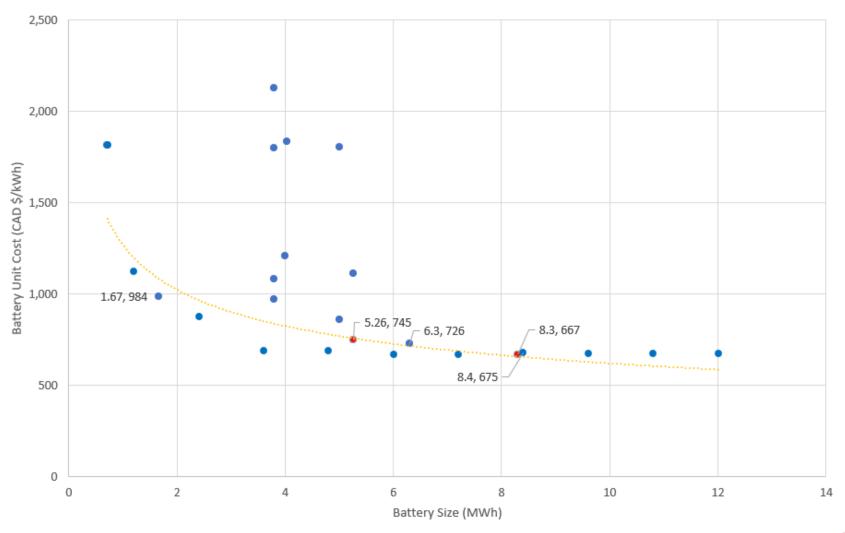
National Renewable Energy Laboratory (NREL)

(DC system)

- 2023: \$160 USD/kWh
- 2026: \$138 USD/kWh
- 2029: \$127 USD/kWh

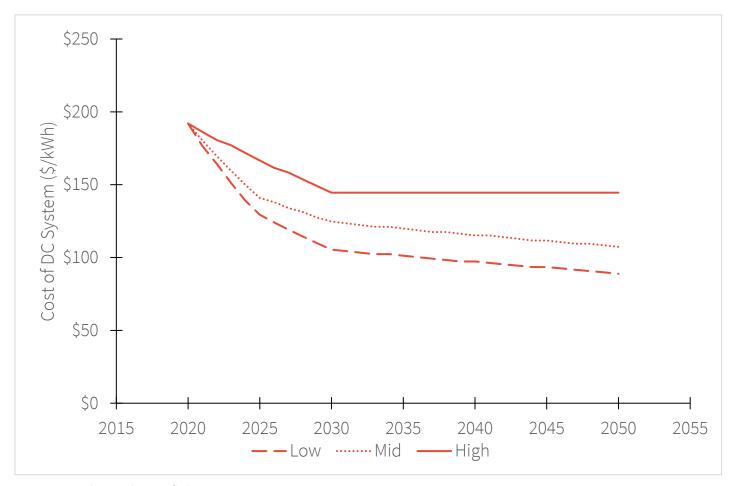


Li-Ion BESS Costs from Hatch Project Database





Li-Ion BESS Long Term Forecasts



Beyond 2030:

- Low Scenario Costs: \$90 - \$110 USD/kWh
- Costs expected to decline at significantly slower rate

NREL Energy Storage Cost Prediction NREL Solar + Storage Cost Estimate



BESS In Canada



Key Canadian Markets

Atlantic Canada

- NS: 3 x 50 MW/200 MWh BESS across province
 - Owned by NSP
- PEI: Co-Located Solar + BESS
 - 21MW Solar + 10 MW BESS
- Renewable Integration
- Grid Support & Reliability
- Capacity

IESO

- Grid Capacity to meet peak demand
 - Due to growing electricity load
 - Through a capacity payment agreement
- Energy Arbitrage
 - Shifting
- Operating Reserve
- Awards in 5 MW 300 MW range



Key Canadian Markets

Saskatchewan

- Utility Owned Transmission Connected-BESS
- 20 MW BESS
- Used for Renewable Integration & Grid Flow Management

British Columbia

- Microgrid batteries planned in remote communities (<10 MW)
- 50 MW as early as 2027
- Up to 500 MW of additional capacity by 2030



Key Canadian Markets

Northern Territories

- Utility Owned Transmission Connected-BESS
- Either full BESS sites or co-located BESS and Wind
- For grid stability and less load on their diesel generator assets
- Great for smaller communities



Key USA Markets

CAISO

- BESS capacity grew from about 500 MW in 2020 to 5,000 MW in May 2023
- Ancillary services
 - Regulation Up/Down
 - Spinning & Non-Spinning Reserve
 - Hybrid & NGR
- Resource Adequacy Program

ERCOT

- Fastest growing market for BESS in North America
- ERCOT is an open merchant market
- Ancillary services
 - Regulation Up/Down
 - Responsive Reserve Services
 - ERCOT Contingency Reserve Services
 - Non-Spinning Reserve Services
- Energy Arbitrage



Other Markets/Use Cases

HVDC Operating Support

- BESS co-located with Converter Stations
- Uses ESS as a Transmission Asset
 - Support Grid Forming
 - Frequency and Voltage Support
 - Provide back-up for mono-pole or bi-pole trip
 - Potentially participate in local markets connected to HVDC

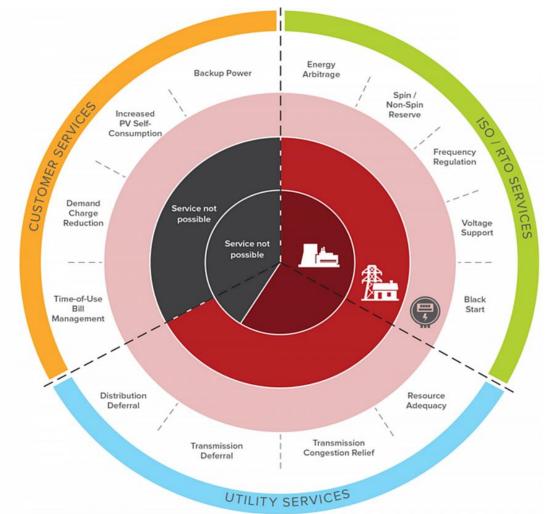


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BESS Use Cases & Project Considerations



What can a BESS be used for?

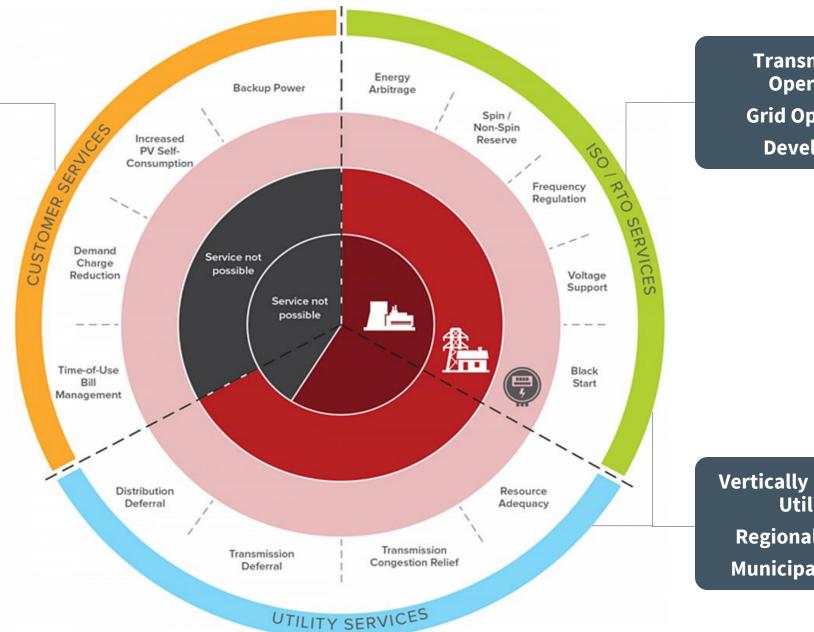




Credit: RMI, 2015



Residential Customers Commercial & Industrial Datacenters

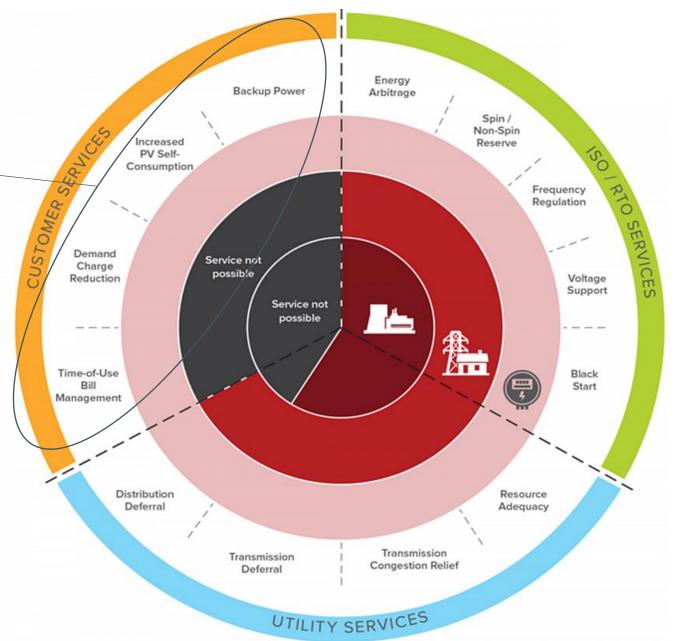


Transmission Operators Grid Operators Developers

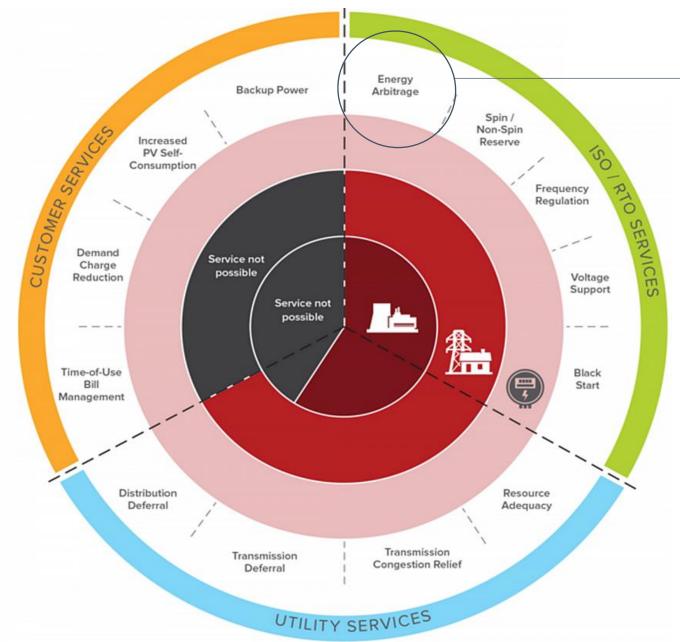
Vertically Integrated Utilities Regional Utilities Municipal Utilities



- Saving \$\$ on electricity bills
- Backup during an outage
- Supporting smallscale renewable energy integration
- kWh to multi-MW scale



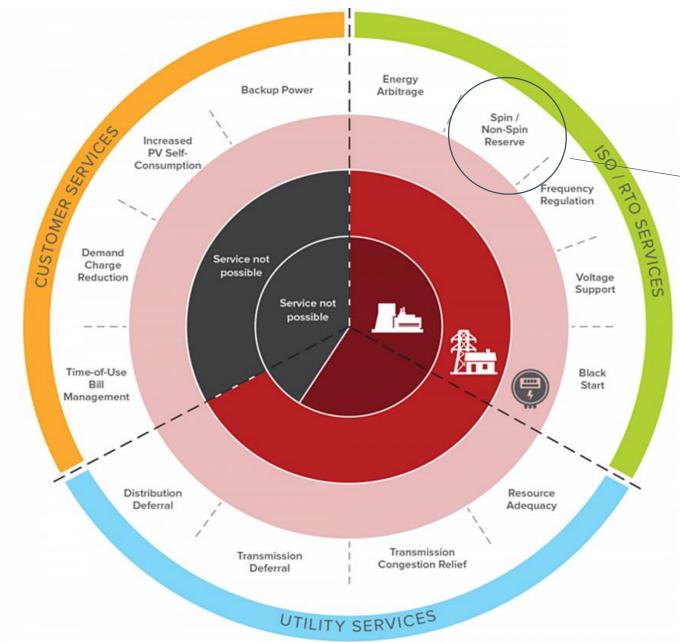




Energy Arbitrage

- Shifting energy from low to high demand periods
- Frequent developer application





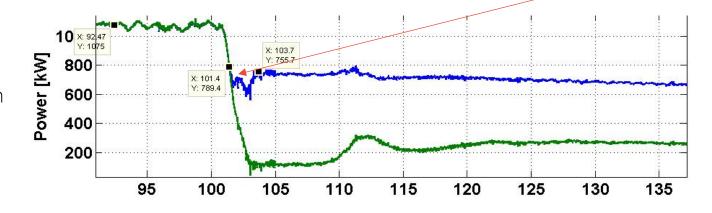
Spinning Reserve

- Aligned with capacity market
- BESS ability to have immediate, standby power without ramp up



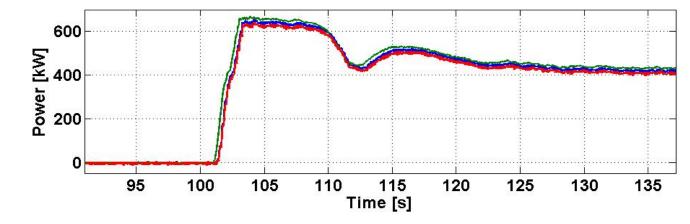
Spinning Reserve

Other Generation

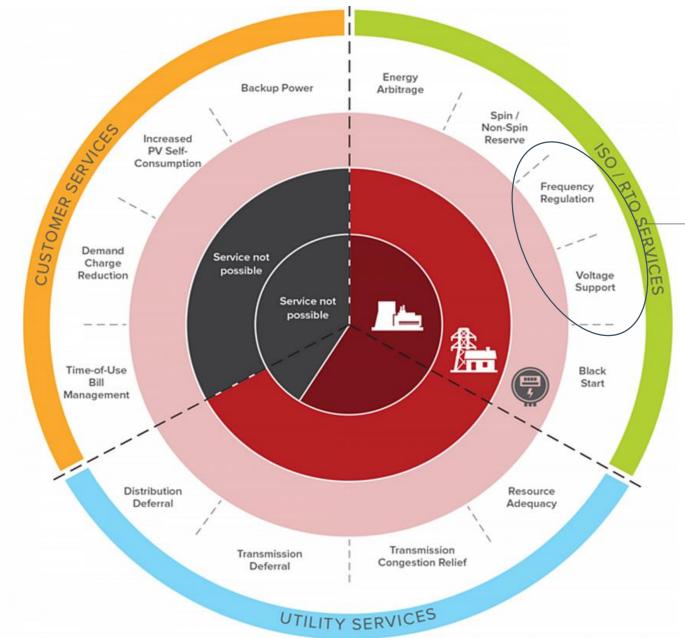


Loss of generation leads to trigger of BESS discharge and custom reaction to allow other generators to come online. Note potential <16ms response time from PCS.









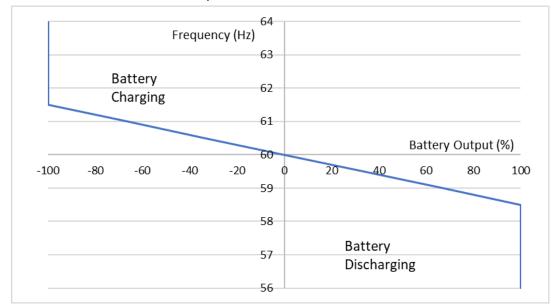
Power Quality Support

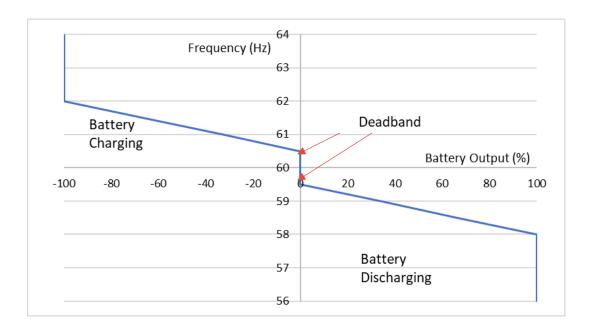
- Voltage and frequency support
- Core characteristic of power conversion system



BESS Frequency Control

- Frequency: Droop Isochronous kW Dispatch
- Voltage: Droop kVar Dispatch
- Can be implemented on PCS

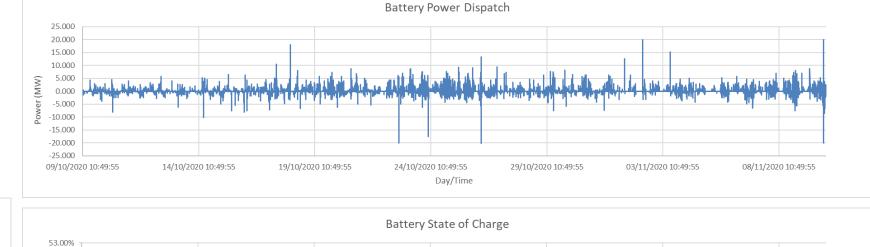


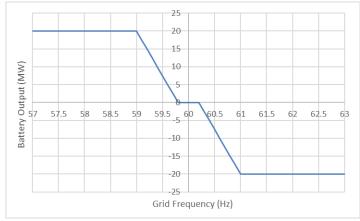


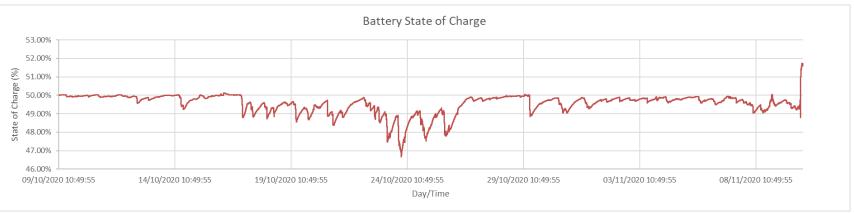


Frequency Control – Aggressive

- +- 0.2 Hz deadband
- Full output at 59 & 61Hz
- 21.0 MWh discharged per month



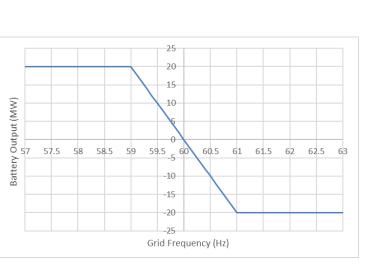


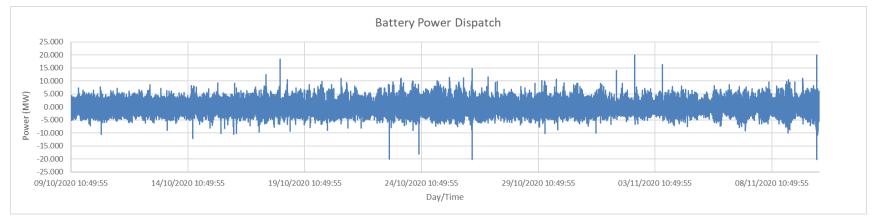


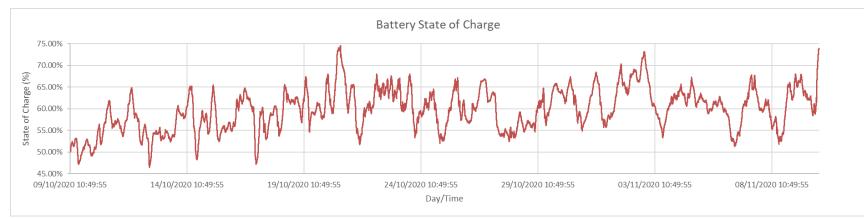


Frequency Control – Very Aggressive

- No deadband
- Full output at 59 & 61Hz
- 527.5 MWh discharged per month



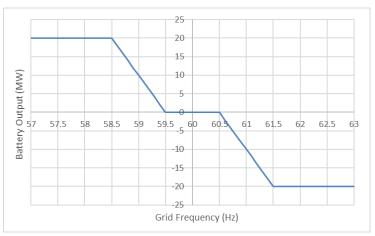


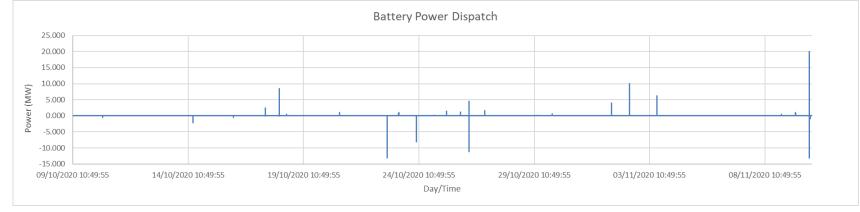


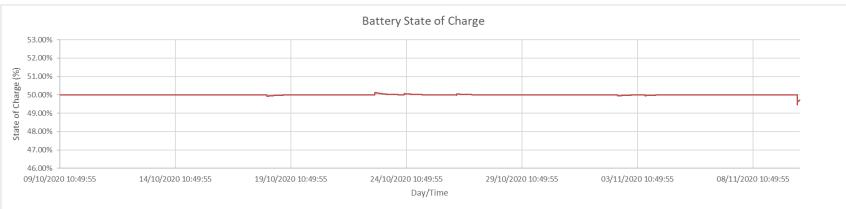


Frequency Control – Conservative

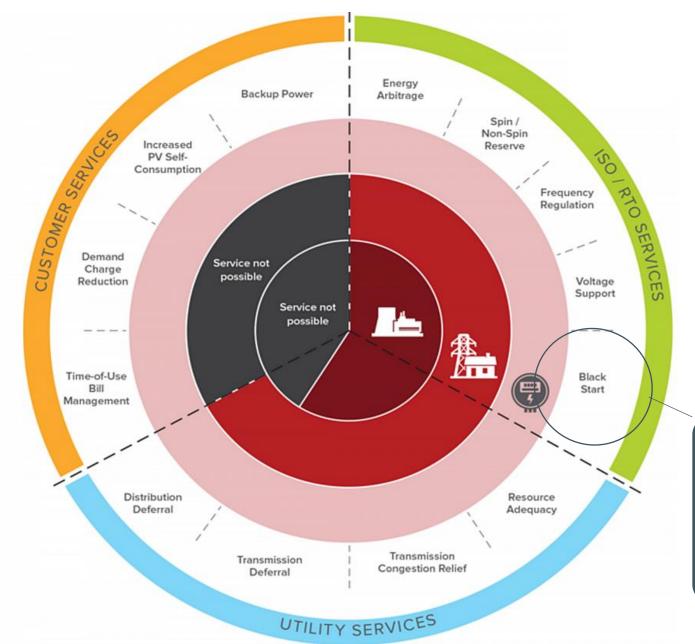
- +- 0.5 Hz deadband
- Full output at 58.5 & 61.5Hz
- 0.4 MWh discharged per month











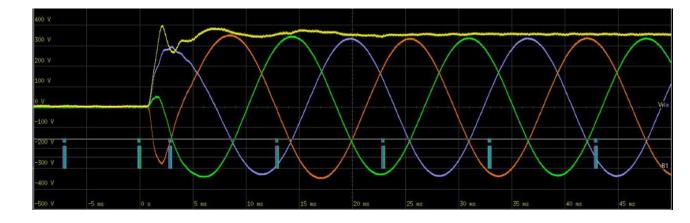
Black Start

- Utilizing "always ready" capability of BESS
- Requires extensive modelling

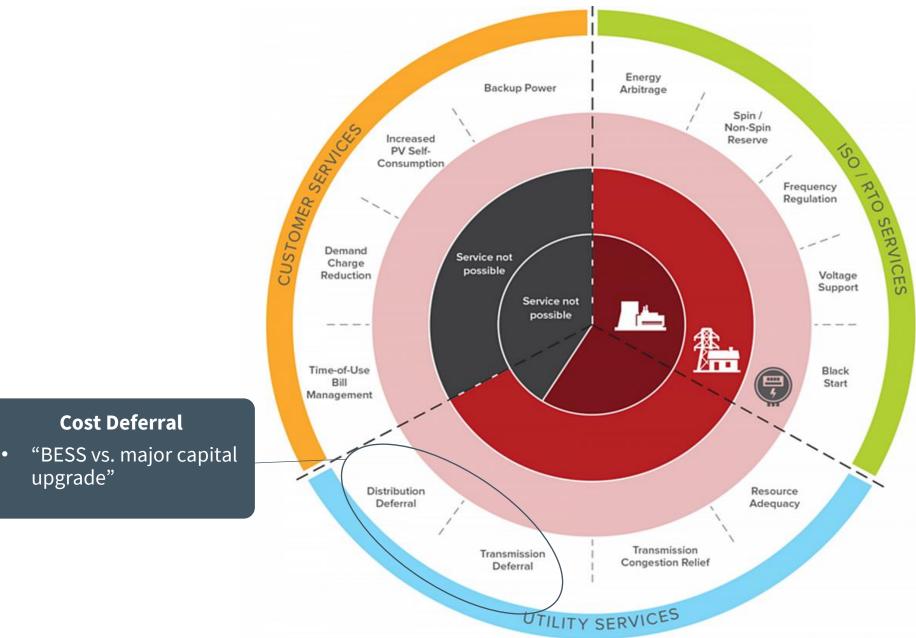


Black Start & Grid Forming

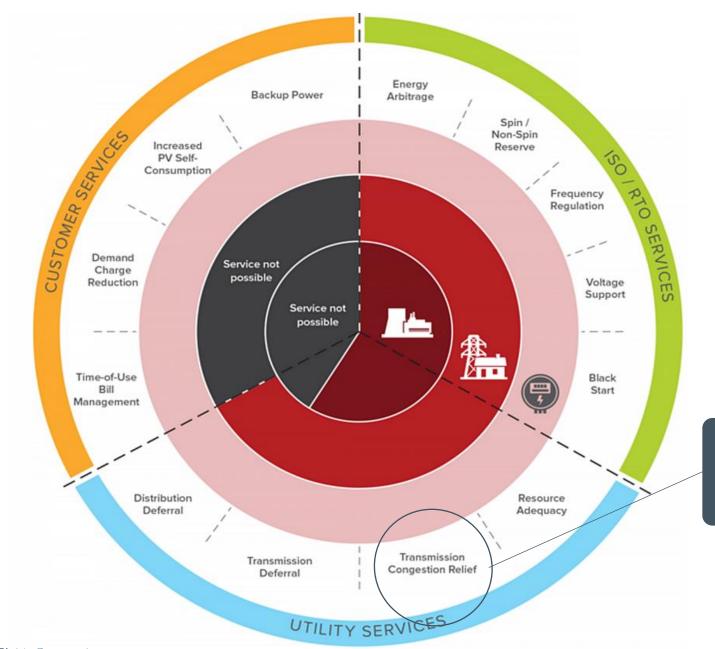
- Feature on advanced BESS inverters
- Requires consideration in UPS or battery redundant feed
 - Major difference between PV and BESS inverters
- Inverter can "form grid"
 - Predominantly used in generator-off scenarios
 - Uses internal 60 Hz reference
- Added consideration for cranking path and energization of upstream transformers







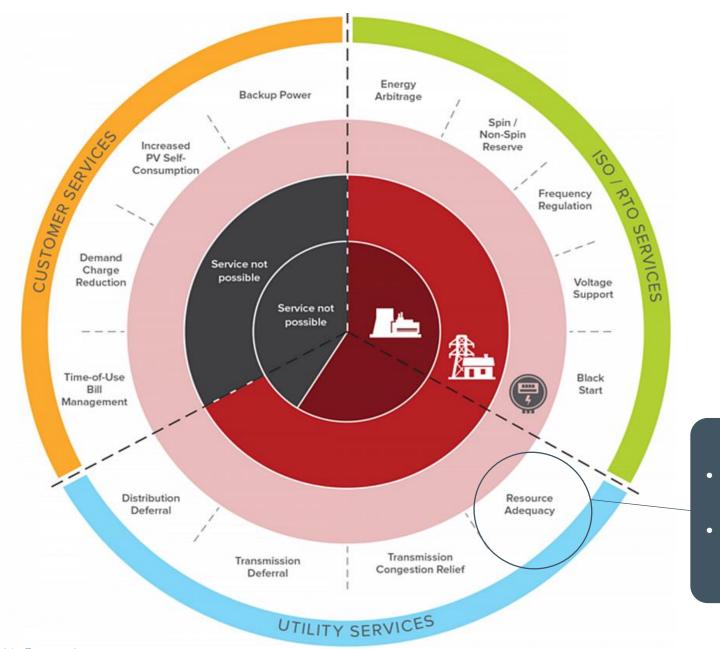




Congestion Relief

 Prevent overloading on lines



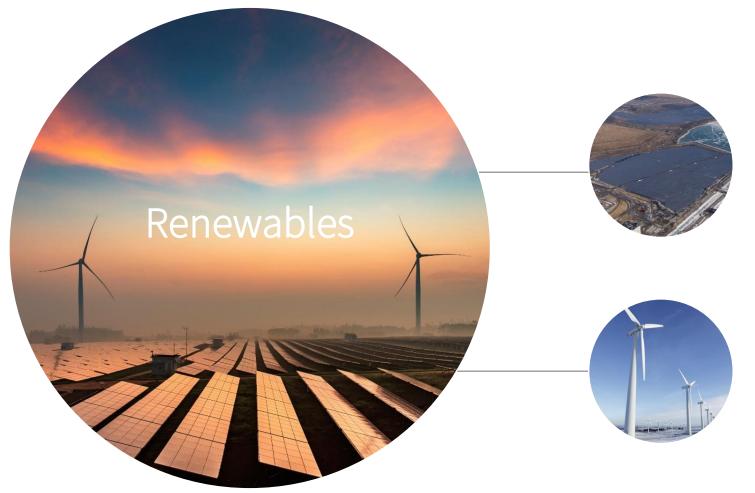


Resource Adequacy

- Aligning dispatch with other generators
- Encompasses spinning reserve



Renewables + BESS



Solar PV

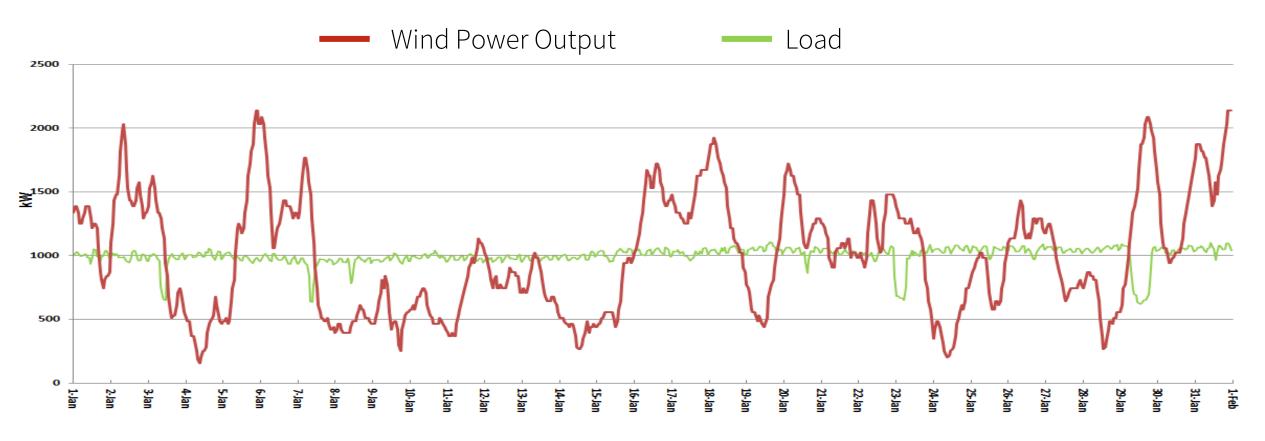
- Lower capacity factor
- Variable

Wind

- High intermittency / variability
- Generation in off-peak periods (overnight)
- Potential of resource inadequacy, and spinning reserve requirements



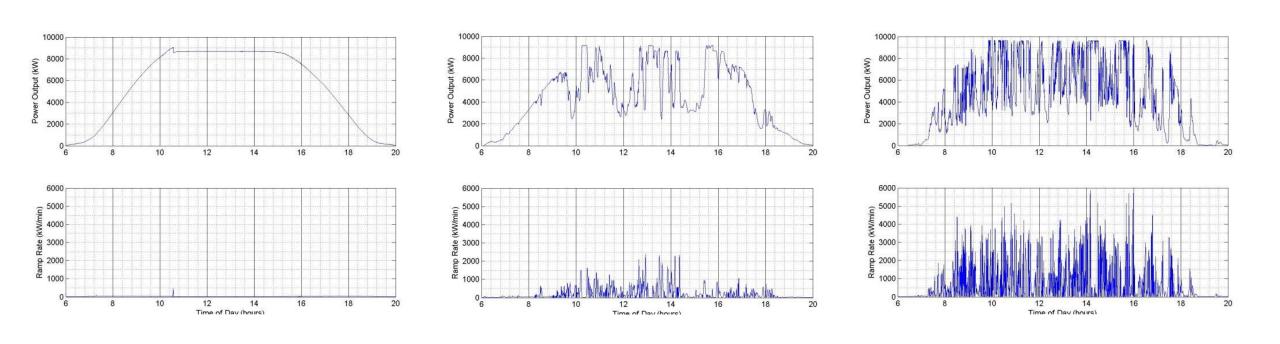
Wind Power Intermittency



Wind output varies 75-100% depending on wind speed variability; clear resource inadequacy in this case; likely problem with spinning reserves



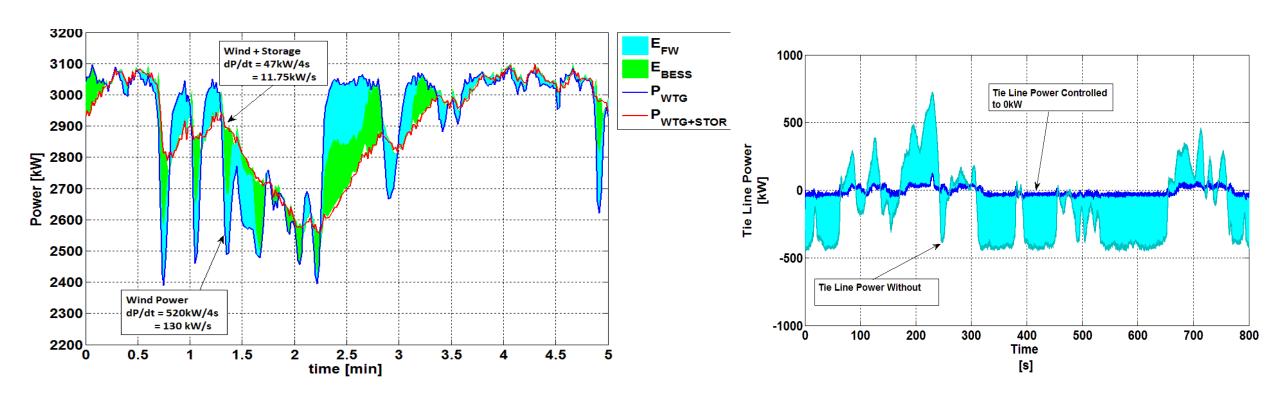
Solar Power Variability



Cloud cover can drop PV power output by 80%, hence need for 80% of spinning reserves (with respect to instantaneous power)



Smoothing of Renewable Power





Key Standards and Certifications

Electrical Safety & Compatibility

Underwriter's Laboratories (UL)

- UL 9540 Energy Storage System and Equipment
- UL9540A –Test
 Method for Evaluating
 Thermal Runaway Fire
 Propagation
- UL 1973 –Batteries in Stationary Applications
- UL 1642 Lithium-Ion Batteries
- UL 1741 Inverters & Converters
 - Includes IEEE 1547 Interconnection of DER

Fire Safety

NFPA

- NFPA 855
- Applicable in USA, generally followed in Canada
- Focuses on spacing, fire suppression and fire prevention
- NFPA 68 Explosion Protection with Deflagration
- NFPA 69 Explosion Prevention Systems (ventilation)

Communications

MESA/SunSpec

- Modular Energy Storage Architecture (MESA) Standard Alliance
- SunSpec Alliance
- Set of Best Practices for Communications for ESS
- Not mandatory
- Standardize integration, and reduce integration risk and challenges
- SunSpec: communication between ESS, PCS, & Meters

Transportation & Storage

UN/DOT

- Transportation
 Requirements for Li lon (considered
 Dangerous Goods)
- UN 38.3 and US DOT 49 CFR 173.185

Local Codes

Other Standards

- Local Electrical Code, Building Code
- IEEE Standards
- Electrical Safety Association
- ISO Standards
- ANSI Standards
- IEC Standards & Safety Test Protocols
- NEMA Requirements for Containers





BESS Environmental



Typical Themes in Community Engagement

- Environmental concerns
- Visual concerns
- Fire
- Construction noise & traffic
- BESS Regulations

- BESS recycling
- Equipment origin

NIMBYism is leading challenge



The more interesting questions...

Are batteries radioactive?
What happens if a tornado rips through the project?
Will they give me headaches?
Will they spontaneously explode?
What if they are shot at? Can you make them bulletproof?
What happens if batteries are ingested?



Environmental Assessment for BESS

EA Screening

- Based on jurisdiction
- Typically defined screening process
 - Except for long transmission connection

Noise

- For large BESS noise assessment is critical
 - Need to model noise to determine if in compliance with local bylaws
 - Mitigation measures may need to be implemented

Drainage/wetlands

- Can be extensive depending on wetlands/watercours e status
- Includes Desktop and Field Assessments

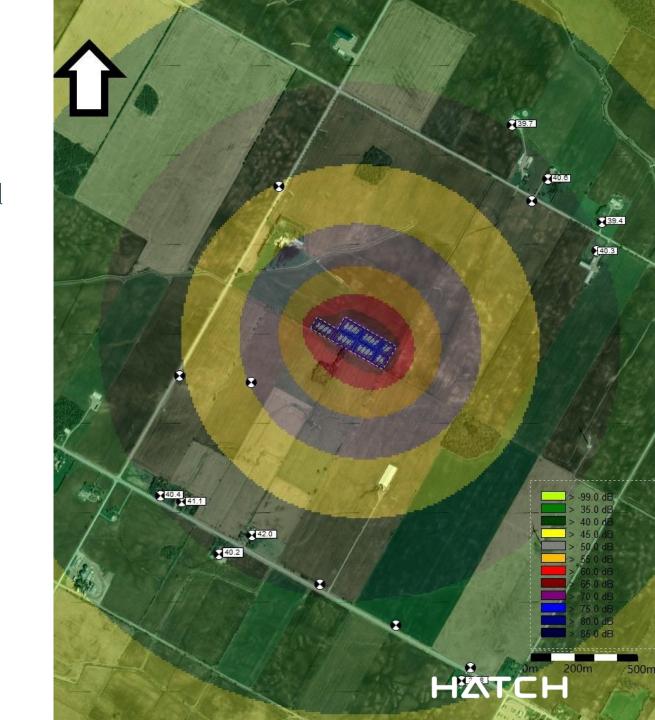
Species at Risk (SAR)

- Includes Desktop and Field assessments
- Need to consider migration, nesting/mating, etc.
- Results may impact construction schedule



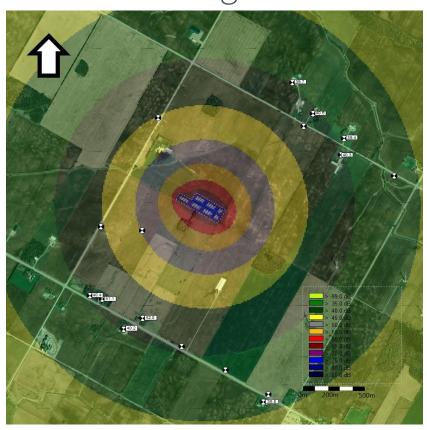
Noise Studies

- Inverters, BESS HVAC and Transformers all emit noise
 - Inverter noise can be tonal
- Rural & large BESS can be a concern
 - Modeling to assess
 - Identify receptors on nearby properties
- Studies produce contours to show noise levels
- Study various mitigations
 - Noise Wall
 - Berms
 - Enclosing loud equipment

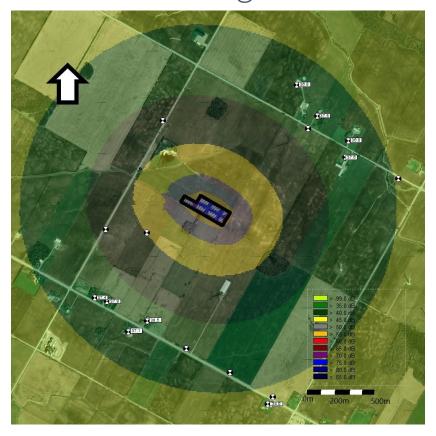


Example Noise Contour with and without Mitigation

No Mitigation



With Mitigation





Fire Assessments and Studies

- Requirements are evolving
- Some studies required
 - Hazard Mitigation Analysis
 - Fire Risk Assessment
 - Plume Studies
 - Community Impact Assessment
 - Materials Handling Plan
 - Installation & Decommissioning



Other Studies and Assessments

Site Assessments

- Topography
- Geotechnical
- Survey

Salt Spray

ContainerCoatingRequirements

Seismic

- Site conditions
- Assessment of equipment and foundations

Transportation and Logistics

- Large Projects
- Remote Sites





BESS Operations & Maintenance



Day-to-Day Activities



BESS sites do not typically have full time operating staff on site

Remotely operated



Operators focus on dispatch of BESS

- Commands & operating plan
- May be automated depending on controller



Data monitoring

- Monitoring performance
- Monitoring datalogging and archiving

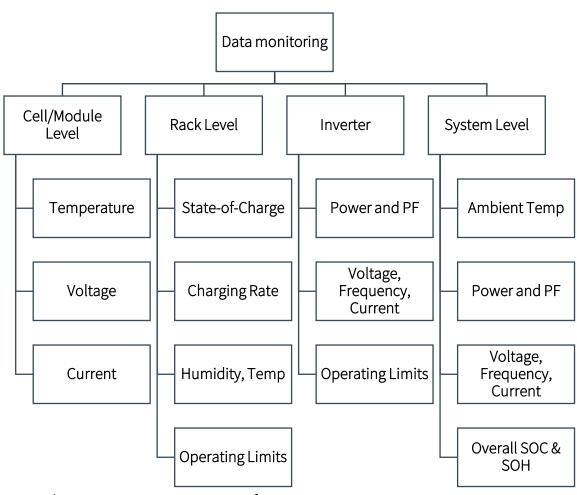


Responding to alarms

 Work with Supplier to respond and triage alarms as they arise



BESS Monitoring & Data Collection

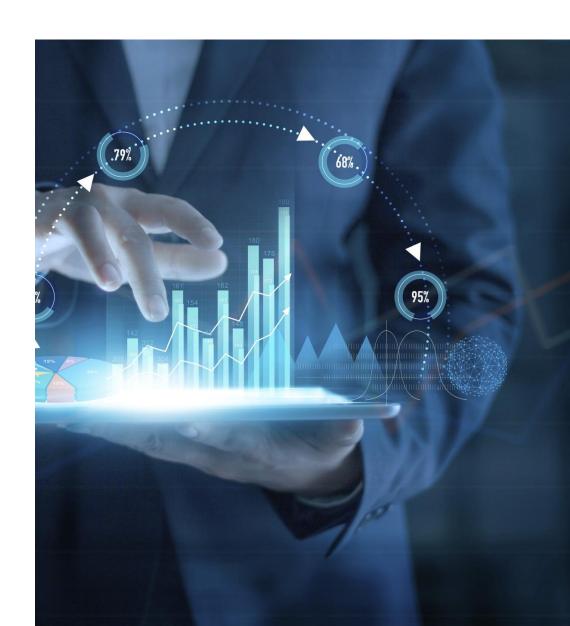


BESS Data logging requirements are strict for warranty purposes. High resolution data (1-5 sec) for 60-120 days Lower resolution data archiving (10-30 min)



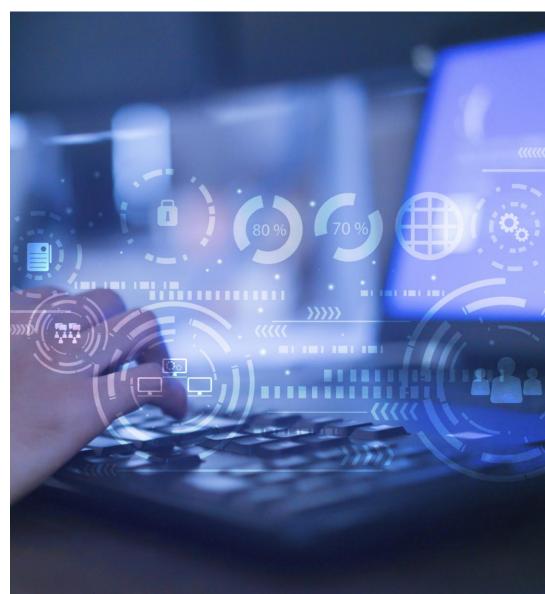
Remote Monitoring

- Suppliers monitor BESS 24/7 remotely
 - Many monitoring points
 - Some Suppliers offer data analytics and monitoring of performance
 - Some Suppliers offer coordination services across multiple assets
- Integrate into Utility monitoring from operations center



Software Integration Considerations

- Software access by Owner
- Stability of internet connection
- Software as a service fees
- Expandability
- Cyber security
- Access to and number of settings



Supplier Engagement & Services

- Cover annual preventative maintenance
- Corrective maintenance may or may not be included
- Remote monitoring and troubleshooting
- Performance assessment
- Asset Management

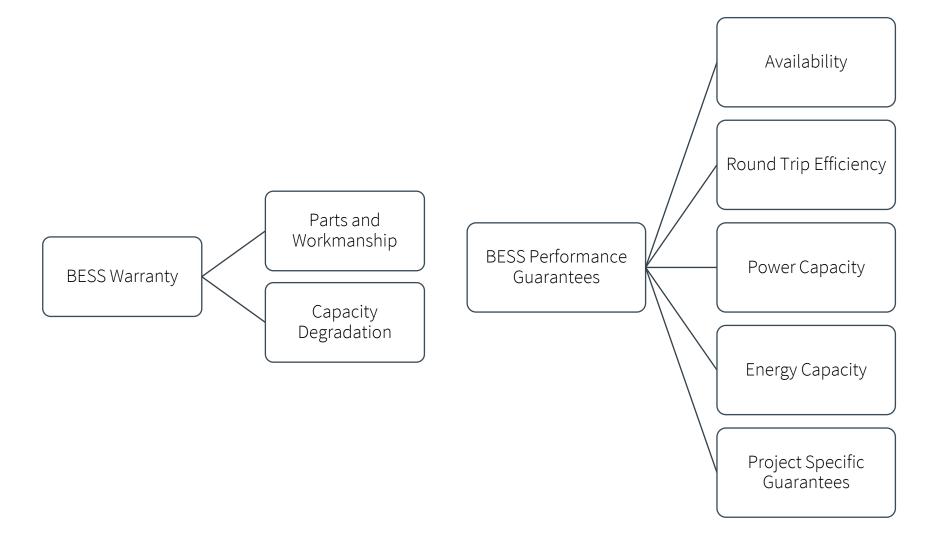


Long Term Service Agreements

- Covers Preventative Maintenance, Monitoring
 - Occasionally Corrective Maintenance
- Outlines the maintenance requirements for the BESS
- May be coupled with warranty and performance guarantees
- Ranging between \$5-10 USD/kWh-yr, excluding augmentation



Performance Guarantees





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BESS Fire Safety and Planning



Safety & Fire Mitigation Three Pillars to BESS Fire Safety



Prevent

- Technology Selection
- Top Tier Suppliers
- Safety in Design
- Safety Certification
- Installation Codes
- Testing for Performance



Monitor

- Battery Management
 System (BMS) to monitor
 temperature, voltage, and
 more
- Most Suppliers have 24/7 remote monitoring
- Maintenance program to ensure adequate BESS health



Respond

- Fire response training and coordination
- Work with local first responders to ensure safe and effective response in case of an emergency



Preventing a Fire & Thermal Runaway

BESS are designed with Safety Features at all Levels to Mitigate Thermal Runaway.

There are Rigorous Testing and Certification is Required for All Products

Equipment Design

- LFP Chemistry
- Cell Design
- Propagation Prevention
- Rack level electrical protection
- Fire Suppression System
- Ventilation System
- Appropriate clearances to prevent propagation

Testing & Certification

- Battery Cells, Modules & Racks and Battery Management System
 - UL1973 & UL1642
 - Safety features and design
- Testing completed at cell, module and unit level
 - UL9540A tests behavior in thermal runaway event
- Battery System
 - UL9540 Container & System level safety
 - NFPA 855 Container Design and Site Design Safety

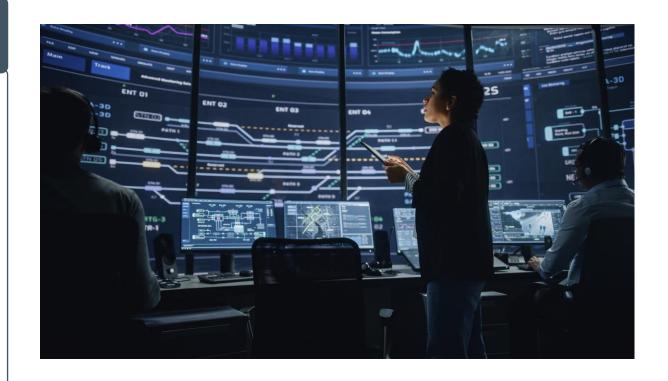


Monitoring

BESS Suppliers typically offer remote monitoring and troubleshooting support

System Monitoring

- Battery Management System
- Cell & Module Level Monitoring
 - Temperature sensors and protection
 - Overcharge/Over-discharge (voltage) sensors and protection
 - Overcurrent sensors and protection
- Container disconnect in event of alarm
- Container smoke, heat & temperature detection
- Any alarms should be sent to Owner and Battery Supplier
- Critical alarms should be sent to First Responders





Emergency Response Planning

Emergency Response Planning is critical for BESS Need to work with Operators, Local Community and First Responders to develop an approach

Automatic Response

- System Alarms
 - Sent to Monitoring Facility
 & Fire Department
- System is shutdown automatically
- Ventilation is activated to vent any gases built up

First Responders

- Advanced Training for First Responders
- Assess Situation & Coordinate Response
- Fire Suppression

Contain

- Prevent spread to other containers
- Clearances
- Spray with water or aerosol as needed
- Continue to monitor & respond as needed



Fire Suppression Systems

Inert Gas/ Clean Agent

- Automatically released
- Aim to remove oxygen from container
- Ventilation is turned off, gases can build up
- Effective to suppress open flames
- Does not offer long term cooling to stop thermal runaway

Aerosol

- Automatically released
- Ventilation is turned off, gases can build up
- Effective to suppress open flames
- Does not offer long term cooling to stop thermal runaway
- Aerosol can be corrosive and damaging to equipment

Dry Pipe & Water Injection

- Can be automatic or manual
- Either flood container or modules
- Provide sustained cooling to bring temperature of cells down
- Ventilation can be left on to vent flammable gases
- Results in damage to flooded container

Let it Burn

- Controlled thermal runaway of enclosure
- Designed to reduce risk propagation (module, rack, enclosure)
- Need containment strategy spray nearby infrastructure
- Ventilation can be left on to vent flammable gases
- Need defined emergency response plan



Deflagration Management

Flammable gasses (H₂ and CO, Hydrocarbons) are released during thermal runaway

Active Ventilation

Panels designed to automatically blast off when gas pressure increases

Deflect panels away from equipment and people

Governed by NFPA 68

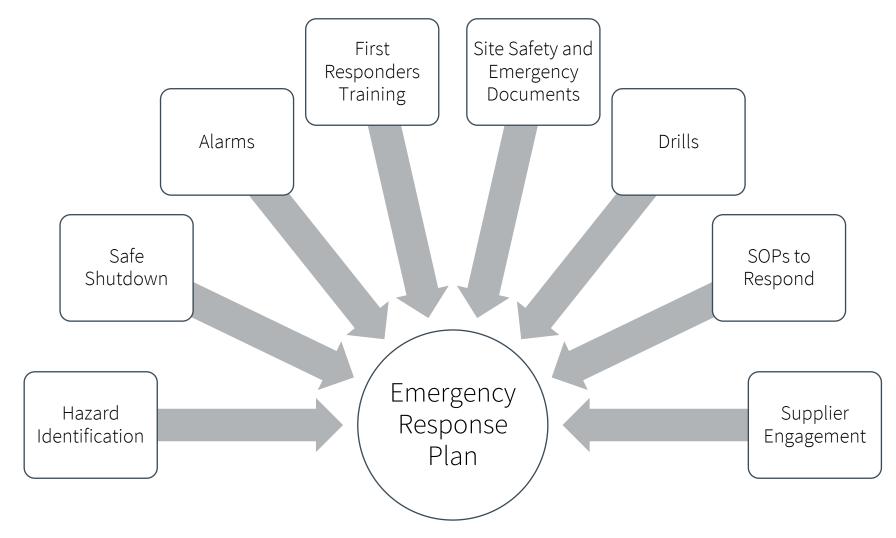
Ventilation that is active when H₂/CO gas detected (typically 25% of LFL)

Vents system until gases are extracted



Governed by NFPA 69

Emergency Response Planning





+ Thank you

For more information, please visit www.hatch.com

